



DXN INTERNATIONAL (AUST.) PTY. LTD.

GROUP STOCKIST OPERATIONS MANUAL

Becoming A Group Stockist

- **An applicant must be a registered DXN International (Australia) P/L Distributor.**
- **An applicant must be recommended by an Upline Diamond who is considered Active.**
- **Upon acceptance, the Applicant shall sign a Group Stockist Agreement and comply with all Terms and Conditions therein.**

Sells Products to DXN Distributors

- **A Group Stockist is not expected or obliged to sell or hold product for the general membership, but may do so if he/she wishes. A Group Stockist is expected to hold and sell stock for the benefit of themselves and/or their downline members.**
- **Sales must be key-in/reported online and issue a Cash Bills for Customer either at the time of purchase or as soon as possible afterwards, and on a daily basis.**

Group Stockist Incentive

- **The Group Stockist shall receive an incentive of 5% of the SV sold by him/her as reported in the Group Stockist's sales for each calendar month.**

Purchases Products from DXN

- **Group Stockists Order products Online via the DXN Website Online Ordering Service or fax through to DXN office.**
- **The payment have to be made at the time of the ordering, either by Credit Card payment, or by Direct Debit to DXN nominated bank account, in the late case, the receipt that issued by Bank or print out from the Internet must be accompanied with the faxed order to evidenced the payment.**

Shipment

- **For Group Stockist in Australia:**
 - **Initial Purchase** - AUD\$500.00 and delivery free;
 - **Regular Purchase** - No delivery charges for AUD\$500.00 and above;
 - **Below AUD\$500.00 charges apply AUD\$ 7.70.**

- **For Group Stockist in New Zealand:**
 - **Initial Purchase** - NZ\$500.00 and delivery free;
 - **Regular Purchase** - No delivery charges for NZ\$500.00 and above;
 - **Below NZ\$500.00 charges apply NZ\$ 8.00.**

Conditions of Return of Stock Purchased

- **Only stocks in good and saleable condition returned on closure of the Group Stockist, will be accepted.**

- **Definition of Good and Saleable Condition:**
 - 1) Shrink-wraps are not torn away from the boxes.
 - 2) Seal not broken.
 - 3) Products not soiled.
 - 4) Boxes not dilapidated.
 - 5) Bottles still full in content.
 - 6) Product still left at least 4-6 months prior to the expire date.

- **EXCEPTIONS TO THIS RULE:**
 1. Where stock is received in a damaged or un-saleable condition and is reported immediately to DXN Sydney office, or
 2. Where the goods are returned by a customer as per DXN Refund Policy in DXN Membership Rules and Regulations, within 14 days of purchase, the Group Stockist must abide by the provisions of the Trade Practices Act in respect of returned goods, and also refer the matter immediately to DXN office related Unit as mention above. No argument may be entered into with the customer. **The goods are to be accepted and the matter referred.**

FINAL ACCEPTANCE IS SUBJECT TO INSPECTION OF WAREHOUSE PERSONNEL AND DULY APPROVED BY THE COMPANY.